

APPLICATION PORTFOLIO RATIONALIZATION

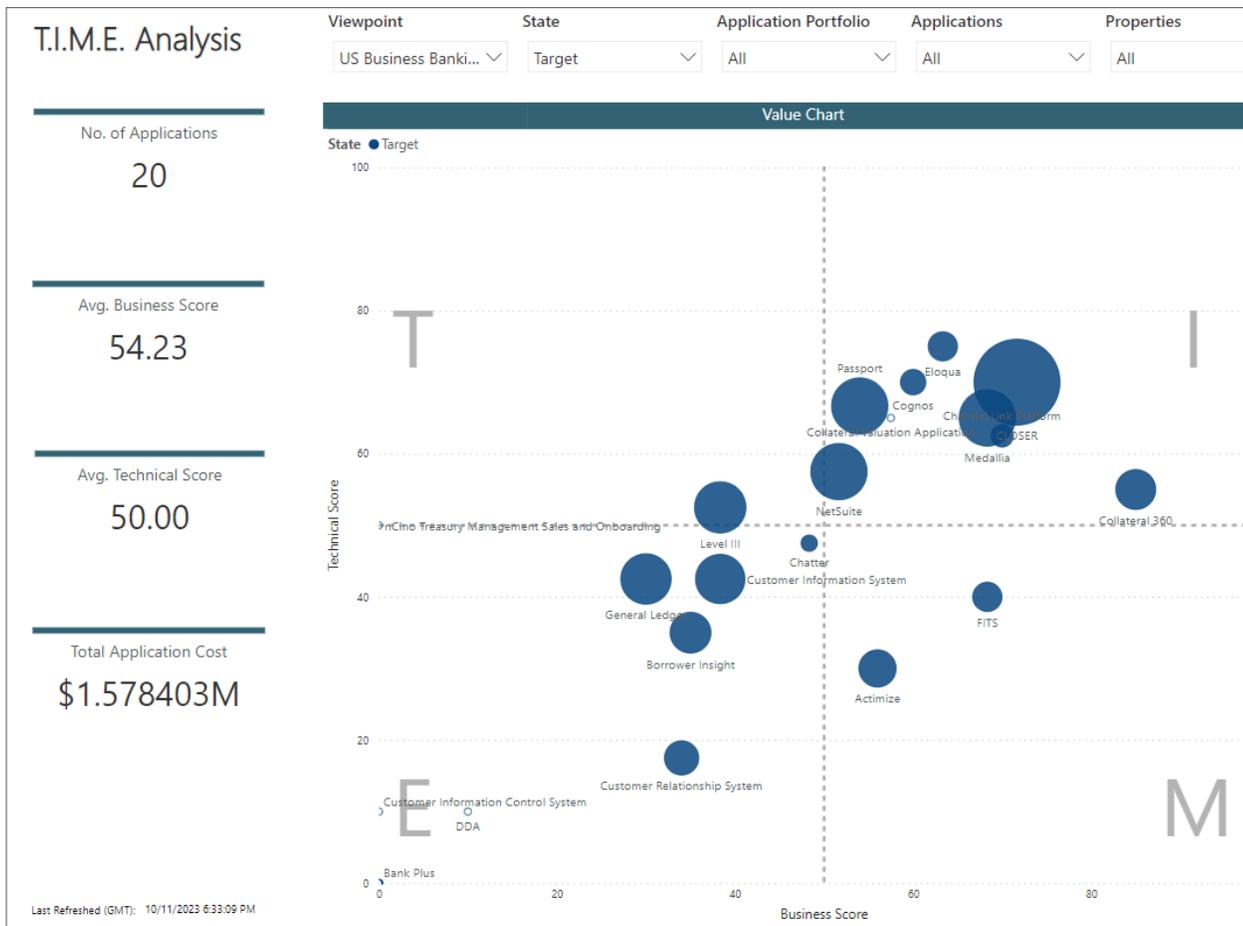
Get the strategic project portfolio management capabilities you need, quickly and easily.

Every NH360 Accelerator is designed to be implemented quickly with a minimum amount of consulting or configuration. Leveraging best practices garnered from years of successful client engagements, these powerful Accelerators provide precisely the capabilities you need, without weeks or months of configuration.



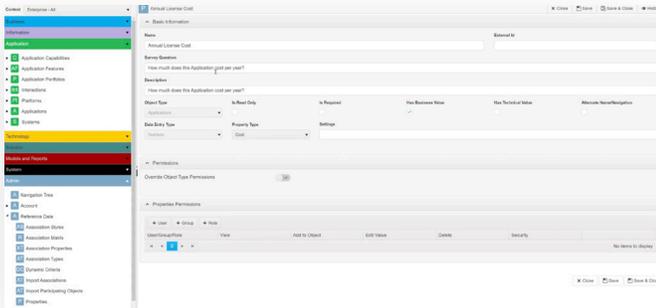
NH360® – Application Portfolio Rationalization Accelerator

NH360's Application Portfolio Rationalization Software makes it easy to assess and streamline your software environment to improve effectiveness and efficiency, reduce risks and create a foundation for future evolution.



Key Features

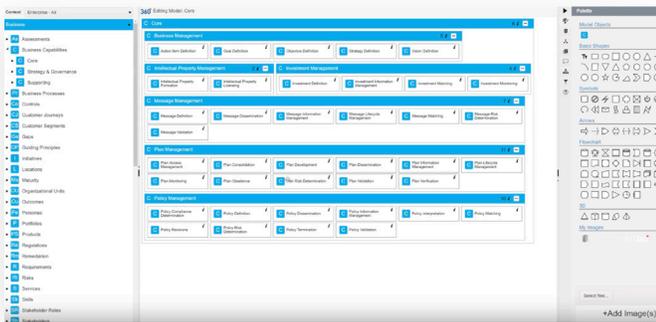
Application Portfolio Rationalization is a critical component for driving business agility, delivering optimal strategic portfolio management and optimizing difference-making business approaches to help you more effectively:



Determine Your Desired Outcomes

Quickly and easily determine the outcomes you're interested in achieving, including reducing technical debt, modernizing applications, preparing for Information Governance, migrating to the Cloud, consolidating Data Centers, and more.

- Typically, some combination of Outcomes, some weighted more heavily than others
- Determine success measures, what proportion of each Measure must be achieved to be considered "successful"
- Outcomes will drive patterns, which will in turn determine the questions to be asked of the survey population



Model the Business

The imported content forms the foundation for rationalization, and allows us to build the visual anchors for many relevant viewpoints including:

- Business Capability ("What" the business does)
- Value Streams and Processes ("How" the business works and can be improved)
- Information Landscapes ("The Stuff" of the Business, what is important)
- Organizational Landscapes ("Who" is involved, and how Value flows across the organization)
- Technology Reference Models (The supporting Technologies that are the foundation for your IT Department)

Name	External ID	Description
APPL01		
APPL02		
APPL03		
APPL04		
APPL05		
APPL06		
APPL07		
APPL08		
APPL09		
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APPL50		

Gather Inventories

Consolidate and streamline the standardized capture of inventories across a wide variety of dimensions, including:

- Existing Repositories
- Configuration Management Databases
- Spreadsheets
- Finance Catalogs

These can all be easily imported into 360 Enterprise Connect, and then cross-referenced and validated

Distribute Surveys

360 Enterprise Connect has a unique and powerful fully-integrated Survey Tool, which allows you to:

- Quickly and easily build surveys to collect the information you need
- Distribute the surveys to all relevant Stakeholders, including external Partners and Suppliers
- Collect the results, resolve conflicts, and capture the findings back into the Insight Repository
- Track metrics such as completion ratios, time-to-complete, etc.
- Gather Application Intake through easy-to-use forms that do not require users to have direct access to 360 Enterprise Connect

Analyze Findings

As the survey results start to come in, they can immediately add value in a number of areas:

- Sentiment Analysis can show you the types of responses you are receiving, and if necessary, the questions can be revisited to ensure appropriate coverage
- Heat Maps are automatically generated using a variety of base models such as Business Capabilities, Information Landscapes, Value Streams, Organizational Views, and Technical Reference Models
- Application Value Charts (“TIME Charts”) can show the relative disposition of the Applications in one or many Portfolios
- The Criteria for all these Charts and Models can be adjusted on-the-fly to support rich analysis and to compare scenarios to support discovery of:
 - Functional Redundancy
 - Strategic Fit
 - Application Business and Technical Health

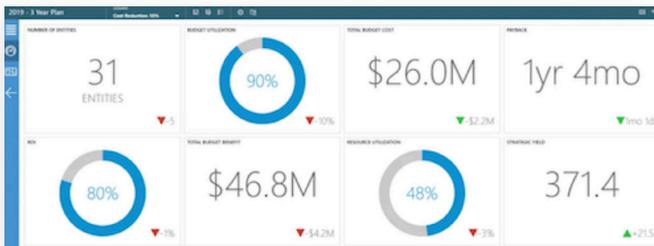
Name	Owner	Capability	Department	Start Date	Finish Date	Strategic S.	Risk Score	Initiative B.	Project B.C.	Actual Cost	Forecast C.	Budget
All Initiatives												
Improve Customer Profitability (2)												
Predictive Data Analytics	Bonnie Keen...	Finance		1/1/2020	12/31/2022	1	1	\$1,000,000				
Spending Analysis	Brend Davis	Operations		1/1/2020	4/10/2022	1	1	\$0,100,000				
Improve Customer Retention (3)												
Digital Security	Tiffany Keme...	Client Services	Finance	2/1/2021	9/10/2022	1	1	\$1,400,000				
Global Innovation	Adam Bar	Client Services	IT	1/1/2020	2/10/2023	1	1	\$100,000,000	\$17,004,446	\$4,937,320	\$16,468,611	\$5
Social Enterprise	Amy Alberts	Client Services	HR	1/1/2020	1/4/2023	1	1	\$10,000,000	\$2,305,582	\$628,840	\$2,294,440	\$1
Increase Investment in Transformation Initiatives (7)												
Environmental Training	Robert Courts	Operations		1/1/2020	9/10/2022	1	1	\$2,500,000				
Increase Revenue from New Customers (2)												
AI Integration	Payal Bendis	IT		1/1/2020	7/10/2022	1	1	\$2,100,000	\$1,511,208	\$414,000	\$1,168,000	
Vendor Quality Management	Christof Spe...	Operations		6/1/2020	2/10/2021	1	1	\$1,000,000				
Reduce Employee Turnover (2)												
HR Recruitment	Teresa Jones	HR		1/1/2020	1/4/2022	1	1	\$6,000,000				
Knowledge Sharing	Alan Carter	Marketing		1/1/2020	4/10/2022	1	1	\$2,000,000				

Plan & Execute Strategy

Once sufficient responses have been returned, the Chart and Models from the previous step can be used to develop:

- Business Cases
- Programs and Projects
- Migration Strategies
- Business Capability Maturity Plans
- Etc.

All of which can be integrated into our 360 Portfolio Insights solution for seamless Strategy-to-Execution delivery



Standardize and Repeat

Not just a one-off, this approach can form a powerful foundation for evergreening

- Surveys can be refined and reused periodically
- The future state models become current state, and can then be used as the basis for future iterations
- While cloud migration or data center consolidation may be one-time events, many of the other dimensions such as Cost Reduction, Technology Modernization and Process Improvement will continue to add value each time they are undertaken